

November 29, 2021

Chile | Crop & Supply

Metric tons (inshell equivalent)	Chilean Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Crop	155.000	136.674	139.226	129.386	110.464	+13,4%	+11,3%	+19,8%	+40,3%
[Less] domestic sales	-5.000	-5.502	-4.635	-4.027	-4.150	-9,1%	+7,9%	+24,2%	+20,5%
Crop for export	150.000	131.171	134.591	125.359	106.314	+14,4%	+11,4%	+19,7%	+41,1%
Carry-In	580	580	1.609	61	2.783	+0,0%	-64,0%	+854,4%	-79,2%
Total Export Supply	150.580	131.751	136.200	125.420	109.098	+14,3%	+10,6%	+20,1%	+38,0%

Chile | Sales | March to October - Off Season

Metric tons (inshell equivalent)	Chilean Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
USA Canada	0	0	0	0	0	+0,0%	+0,0%	+0,0%	+0,0%
Europe	60.421	56.423	53.764	46.429	42.996	+7,1%	+12,4%	+30,1%	+40,5%
Medium East	33.434	26.247	42.879	37.093	39.113	+27,4%	-22,0%	-9,9%	-14,5%
India & Pakistan	19.989	11.583	6.565	7.436	4.970	+72,6%	+204,5%	+168,8%	+302,2%
Japan Korea	1.594	825	1.520	1.220	1.555	+93,3%	+4,9%	+30,7%	+2,6%
China & Hong Kong Vietnam	7.247	8.700	8.824	3.862	936	-16,7%	-17,9%	+87,7%	+674,3%
Others Asia & Pacific Rim	847	1.750	1.565	1.201	0	-51,6%	-45,9%	-29,5%	+0,0%
Mexico Central & South America	9.042	8.038	8.127	8.388	7.230	+12,5%	+11,3%	+7,8%	+25,1%
Others	0	0	0	-0	3.128	+0,0%	-100,0%	-100,0%	-100,0%
Total sales	132.573	113.566	123.245	105.627	99.926	+16,7%	+7,6%	+25,5%	+32,7%
Final inventory	18.007	18.185	12.955	19.792	9.172	-1,0%	+39,0%	-9,0%	+96,3%

Sales ÷ Crop	85,5%	83,1%	88,5%	81,6%	90,5%
Sales ÷ Supply	88,0%	86,2%	90,5%	84,2%	91,6%

Chile | Sales | September to October - On Season

Metric tons (inshell equivalent)	Chilean Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Initial inventory	52.556	46.159	27.935	42.889	27.092	+13,9%	+88,1%	+22,5%	+94,0%
USA Canada	0	0	0	0	0	+0,0%	+0,0%	+0,0%	+0,0%
Europe	21.565	16.258	9.317	14.362	11.262	+32,6%	+131,5%	+50,2%	+91,5%
Medium East	4.615	3.038	1.390	2.964	1.698	+51,9%	+232,0%	+55,7%	+171,9%
India & Pakistan	3.891	3.010	704	1.083	1.171	+29,3%	+453,0%	+259,3%	+232,2%
Japan Korea	261	150	234	248	129	+74,0%	+11,5%	+5,2%	+101,5%
China & Hong Kong Vietnam	734	1.277	354	647	39	-42,6%	+107,4%	+13,4%	+1788,3%
Others Asia & Pacific Rim	39	379	261	493	0	-89,7%	-85,1%	-92,1%	+0,0%
Mexico Central & South America	3.444	3.862	2.721	3.299	3.081	-10,8%	+26,6%	+4,4%	+11,8%
Others	0	0	0	0	540	+0,0%	+0,0%	+0,0%	-100,0%
Total sales	34.549	27.974	14.980	23.096	17.920	+23,5%	+130,6%	+49,6%	+92,8%

Sales ÷ Crop	22,3%	20,5%	10,8%	17,9%	16,2%
Sales ÷ Supply	22,9%	21,2%	11,0%	18,4%	16,4%
Sales ÷ Initial inventory	65,7%	60,6%	53,6%	53,9%	66,1%

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California | Crop & Supply

Metric tons (inshell equivalent)	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Crop	607.814	712.141	594.207	615.979	571.527	-14,6%	+2,3%	-1,3%	+6,3%
Carry-In	88.953	58.046	60.037	57.642	50.781	+53,2%	+48,2%	+54,3%	+75,2%
Total Export Supply	696.768	770.187	654.243	673.621	622.308	-9,5%	+6,5%	+3,4%	+12,0%

California | Sales | October - On Season

Metric tons (inshell equivalent)	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
USA Canada	46.283	48.210	46.025	45.297	40.700	-4,0%	+0,6%	+2,2%	+13,7%
Europe	29.820	33.681	35.012	30.611	37.984	-11,5%	-14,8%	-2,6%	-21,5%
Medium East	10.720	21.689	20.461	14.402	18.041	-50,6%	-47,6%	-25,6%	-40,6%
India & Pakistan	120	5.247	1.212	3.144	2.183	-97,7%	-90,1%	-96,2%	-94,5%
Japan Korea	7.433	5.324	4.921	6.927	6.937	+39,6%	+51,0%	+7,3%	+7,1%
China & Hong Kong Vietnam	1.040	1.036	893	3.777	8.693	+0,4%	+16,4%	-72,5%	-88,0%
Others Asia & Pacific Rim	1.555	3.035	2.151	2.345	2.911	-48,8%	-27,7%	-33,7%	-46,6%
Mexico Central & South America	59	28	118	70	188	+110,1%	-50,0%	-15,4%	-68,5%
Others	719	924	541	848	856	-22,2%	+33,0%	-15,2%	-16,0%
Total	97.749	119.175	111.333	107.421	118.492	-18,0%	-12,2%	-9,0%	-17,5%
Final inventory	599.019	651.012	542.910	566.200	503.815	-8,0%	+10,3%	+5,8%	+18,9%

Sales ÷ Crop	16,1%	16,7%	18,7%	17,4%	20,7%
Sales ÷ Supply	14,0%	15,5%	17,0%	15,9%	19,0%

California + Chile | Sales | October

Metric tons (inshell equivalent)	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Joint starting inventory	749.324	816.347	682.179	716.510	649.400	-8,2%	+9,8%	+4,6%	+15,4%
USA Canada	46.283	48.210	46.025	45.297	40.700	-4,0%	+0,6%	+2,2%	+13,7%
Europe	51.386	49.939	44.329	44.973	49.246	+2,9%	+15,9%	+14,3%	+4,3%
Medium East	15.336	24.727	21.851	17.367	19.738	-38,0%	-29,8%	-11,7%	-22,3%
India & Pakistan	4.011	8.257	1.916	4.227	3.354	-51,4%	+109,4%	-5,1%	+19,6%
Japan Korea	7.694	5.473	5.155	7.175	7.067	+40,6%	+49,3%	+7,2%	+8,9%
China & Hong Kong Vietnam	1.773	2.313	1.247	4.424	8.732	-23,3%	+42,2%	-59,9%	-79,7%
Others Asia & Pacific Rim	1.594	3.414	2.411	2.839	2.911	-53,3%	-33,9%	-43,8%	-45,2%
Mexico Central & South America	3.503	3.890	2.839	3.369	3.268	-9,9%	+23,4%	+4,0%	+7,2%
Others	719	924	541	848	1.396	-22,2%	+33,0%	-15,2%	-48,5%
Total sales	132.298	147.149	126.313	130.517	136.413	-10,1%	+4,7%	+1,4%	-3,0%
Joint ending inventory	617.025	669.198	555.865	585.992	512.987	-7,8%	+11,0%	+5,3%	+20,3%

Sales ÷ Starting inventory	17,7%	18,0%	18,5%	18,2%	21,0%
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November 29, 2021

Chile | Crop & Supply

Metric tons	Chilean Season				
	2021/22	2020/21	2019/20	2018/19	2017/18
Crop for export	81.000	64.922	73.910	65.846	56.122
Carry-In	0	0	0	0	0
Supply for export	81.000	64.922	73.910	65.846	56.122
% of the crop	54%	49%	55%	53%	53%

2021/22 vs.			
2020/21	2019/20	2018/19	2017/18
+24,8%	+9,6%	+23,0%	+44,3%
+0,0%	+0,0%	+0,0%	+0,0%
+24,8%	+9,6%	+23,0%	+44,3%

Chile | Sales | March to October - Off Season

Metric tons	Chilean Season				
	2021/22	2020/21	2019/20	2018/19	2017/18
USA Canada	0	0	0	0	0
Europe	19.217	17.163	15.782	13.780	12.055
Medium East	30.660	23.424	40.496	35.801	35.705
India & Pakistan	19.694	10.766	5.751	7.240	4.770
Japan Korea	0	0	0	0	0
China & Hong Kong Vietnam	7.199	8.700	8.486	3.731	936
Others Asia & Pacific Rim	355	1.094	894	907	0
Mexico Central & South America	1.612	1.818	1.452	1.703	985
Others	0	0	0	0	1.196
Total sales	78.737	62.966	72.861	63.162	55.647
Final inventory	2.263	1.956	1.049	2.684	475

2021/22 vs.			
2020/21	2019/20	2018/19	2017/18
+0,0%	+0,0%	+0,0%	+0,0%
+12,0%	+21,8%	+39,5%	+59,4%
+30,9%	-24,3%	-14,4%	-14,1%
+82,9%	+242,4%	+172,0%	+312,9%
+0,0%	+0,0%	+0,0%	+0,0%
-17,2%	-15,2%	+92,9%	+669,2%
-67,6%	-60,3%	-60,8%	+0,0%
-11,4%	+11,0%	-5,4%	+63,6%
+0,0%	+0,0%	+0,0%	-100,0%
+25,0%	+8,1%	+24,7%	+41,5%
+15,7%	+115,9%	-15,7%	+376,2%

Sales ÷ Crop	97,2%	97,0%	98,6%	95,9%	99,2%
Sales ÷ Supply	97,2%	97,0%	98,6%	95,9%	99,2%

Chile | Sales | September to October - On Season

Metric tons	Chilean Season				
	2021/22	2020/21	2019/20	2018/19	2017/18
Initial inventory	14.665	11.323	4.497	9.801	4.463
USA Canada	0	0	0	0	0
Europe	3.498	2.564	872	2.002	1.091
Medium East	3.820	1.989	1.055	2.395	1.183
India & Pakistan	3.852	2.613	633	1.001	1.053
Japan Korea	0	0	0	0	0
China & Hong Kong Vietnam	686	1.277	312	563	39
Others Asia & Pacific Rim	0	73	85	399	0
Mexico Central & South America	545	850	492	756	610
Others	0	0	0	0	12
Total sales	12.402	9.367	3.448	7.117	3.987

2021/22 vs.			
2020/21	2019/20	2018/19	2017/18
+29,5%	+226,1%	+49,6%	+228,6%
+0,0%	+0,0%	+0,0%	+0,0%
+36,5%	+301,3%	+74,7%	+220,8%
+92,1%	+262,2%	+59,5%	+222,9%
+47,4%	+509,1%	+284,8%	+265,9%
+0,0%	+0,0%	+0,0%	+0,0%
-46,3%	+120,2%	+21,9%	+1666,5%
-100,0%	-100,0%	-100,0%	+0,0%
-35,9%	+10,7%	-28,0%	-10,7%
+0,0%	+0,0%	+0,0%	-100,0%
+32,4%	+259,7%	+74,3%	+211,0%

Sales ÷ Crop	15,3%	14,4%	4,7%	10,8%	7,1%
Sales ÷ Supply	15,3%	14,4%	4,7%	10,8%	7,1%
Sales ÷ Initial inventory	84,6%	82,7%	76,7%	72,6%	89,3%

California | Crop & Supply

Metric tons	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Crop	145.000	166.379	130.183	153.325	138.043	-12,8%	+11,4%	-5,4%	+5,0%
Carry-In	2.270	2.558	1.192	1.564	961	-11,3%	+90,4%	+45,1%	+136,3%
Total Supply	147.270	168.937	131.375	154.889	139.004	-12,8%	+12,1%	-4,9%	+5,9%
% of the crop	21%	22%	20%	23%	22%				

California | Sales | October - On Season

Metric tons	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
USA Canada	2.290	3.610	2.758	3.806	4.863	-36,5%	-17,0%	-39,8%	-52,9%
Europe	14.284	18.107	19.229	18.013	20.861	-21,1%	-25,7%	-20,7%	-31,5%
Medium East	9.007	19.101	19.708	11.729	16.785	-52,8%	-54,3%	-23,2%	-46,3%
India & Pakistan	120	4.572	1.170	3.144	2.183	-97,4%	-89,7%	-96,2%	-94,5%
Japan Korea	0	0	0	0	0	+0,0%	+0,0%	+0,0%	+0,0%
China & Hong Kong Vietnam	945	930	636	3.335	8.070	+1,6%	+48,5%	-71,7%	-88,3%
Others Asia & Pacific Rim	10	40	27	30	24	-75,0%	-63,6%	-66,7%	-57,9%
Mexico Central & South America	59	28	118	59	60	+110,1%	-50,0%	-0,8%	-2,2%
Others	304	590	220	509	548	-48,5%	+38,3%	-40,3%	-44,6%
Total	27.019	46.978	43.867	40.626	53.392	-42,5%	-38,4%	-33,5%	-49,4%
Final inventory	120.251	121.958	87.508	114.263	85.612	-1,4%	+37,4%	+5,2%	+40,5%

Sales ÷ Crop	18,6%	28,2%	33,7%	26,5%	38,7%
Sales ÷ Supply	18,3%	27,8%	33,4%	26,2%	38,4%

California + Chile | Sales | October

Metric tons	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Joint starting inventory	161.936	180.260	135.872	164.690	143.466	-10,2%	+19,2%	-1,7%	+12,9%
USA Canada	2.290	3.610	2.758	3.806	4.863	-36,5%	-17,0%	-39,8%	-52,9%
Europe	17.782	20.671	20.101	20.015	21.951	-14,0%	-11,5%	-11,2%	-19,0%
Medium East	12.827	21.090	20.763	14.124	17.968	-39,2%	-38,2%	-9,2%	-28,6%
India & Pakistan	3.972	7.186	1.802	4.145	3.235	-44,7%	+120,4%	-4,2%	+22,8%
Japan Korea	0	0	0	0	0	+0,0%	+0,0%	+0,0%	+0,0%
China & Hong Kong Vietnam	1.631	2.208	948	3.898	8.108	-26,1%	+72,1%	-58,2%	-79,9%
Others Asia & Pacific Rim	10	113	112	429	24	-91,2%	-91,1%	-97,7%	-57,9%
Mexico Central & South America	604	879	610	816	670	-31,3%	-1,1%	-26,0%	-9,9%
Others	304	590	220	509	560	-48,5%	+38,3%	-40,3%	-45,8%
Total sales	39.421	56.345	47.315	47.743	57.379	-30,0%	-16,7%	-17,4%	-31,3%
Joint ending inventory	122.515	123.915	88.557	116.947	86.087	-1,1%	+38,3%	+4,8%	+42,3%

Sales ÷ Starting inventory	24,3%	31,3%	34,8%	29,0%	40,0%
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November 29, 2021

Chile | Crop & Supply

Metric tons (inshell equivalent)	Chilean Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Crop for export	69.000	66.249	60.681	59.513	50.192	+4,2%	+13,7%	+15,9%	+37,5%
Carry-In	580	580	1.609	61	2.783	+0,0%	-64,0%	+854,4%	-79,2%
Supply for export	69.580	66.829	62.290	59.574	52.975	+4,1%	+11,7%	+16,8%	+31,3%
% of the crop	45%	48%	44%	46%	45%				

Chile | Sales | March to October - Off Season

Metric tons (inshell equivalent)	Chilean Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
USA Canada	0	0	0	0	0	+0,0%	+0,0%	+0,0%	+0,0%
Europe	41.203	39.261	37.982	32.648	30.941	+4,9%	+8,5%	+26,2%	+33,2%
Medium East	2.774	2.823	2.383	1.292	3.407	-1,7%	+16,4%	+114,6%	-18,6%
India & Pakistan	296	817	814	195	200	-63,8%	-63,7%	+51,3%	+48,1%
Japan Korea	1.594	825	1.520	1.220	1.555	+93,3%	+4,9%	+30,7%	+2,6%
China & Hong Kong Vietnam	47	0	338	130	0	#####	-86,0%	-63,6%	+0,0%
Others Asia & Pacific Rim	492	656	672	295	0	-25,1%	-26,8%	+66,9%	+0,0%
Mexico Central & South America	7.430	6.219	6.674	6.685	6.244	+19,5%	+11,3%	+11,2%	+19,0%
Others	0	0	0	-0	1.932	+0,0%	-100,0%	-100,0%	-100,0%
Total sales	53.837	50.600	50.383	42.465	44.279	+6,4%	+6,9%	+26,8%	+21,6%
Final inventory	15.743	16.229	11.907	17.109	8.696	-3,0%	+32,2%	-8,0%	+81,0%

Sales ÷ Crop	78,0%	76,4%	83,0%	71,4%	88,2%
Sales ÷ Supply	77,4%	75,7%	80,9%	71,3%	83,6%

Chile | Sales | September to October - On Season

Metric tons (inshell equivalent)	Chilean Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Initial inventory	37.890	34.836	23.439	33.088	22.629	+8,8%	+61,7%	+14,5%	+67,4%
USA Canada	0	0	0	0	0	+0,0%	+0,0%	+0,0%	+0,0%
Europe	18.067	13.694	8.445	12.359	10.172	+31,9%	+113,9%	+46,2%	+77,6%
Medium East	795	1.049	335	569	514	-24,2%	+137,1%	+39,6%	+54,5%
India & Pakistan	39	397	71	82	119	-90,2%	-45,6%	-52,8%	-67,3%
Japan Korea	261	150	234	248	129	+74,0%	+11,5%	+5,2%	+101,5%
China & Hong Kong Vietnam	47	0	42	84	0	#####	+12,6%	-43,7%	+0,0%
Others Asia & Pacific Rim	39	306	176	95	0	-87,3%	-77,9%	-58,9%	+0,0%
Mexico Central & South America	2.900	3.011	2.229	2.542	2.471	-3,7%	+30,1%	+14,1%	+17,4%
Others	0	0	0	0	528	+0,0%	+0,0%	+0,0%	-100,0%
Total sales	22.147	18.607	11.532	15.980	13.933	+19,0%	+92,0%	+38,6%	+59,0%

Sales ÷ Crop	32,1%	28,1%	19,0%	26,9%	27,8%
Sales ÷ Supply	31,8%	27,8%	18,5%	26,8%	26,3%
Sales ÷ Initial inventory	58,5%	53,4%	49,2%	48,3%	61,6%

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California | Crop & Supply

Metric tons (inshell equivalent)	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Crop	462.814	545.762	464.024	462.654	433.484	-15,2%	-0,3%	+0,0%	+6,8%
Carry-In	86.683	55.488	58.844	56.077	49.820	+56,2%	+47,3%	+54,6%	+74,0%
Total Supply	549.497	601.250	522.868	518.732	483.304	-8,6%	+5,1%	+5,9%	+13,7%
% of the crop	76%	77%	78%	75%	76%				

California | Sales | October - On Season

Metric tons (inshell equivalent)	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
USA Canada	43.992	44.600	43.267	41.491	35.838	-1,4%	+1,7%	+6,0%	+22,8%
Europe	15.537	15.574	15.783	12.598	17.123	-0,2%	-1,6%	+23,3%	-9,3%
Medium East	1.713	2.588	753	2.673	1.256	-33,8%	+127,7%	-35,9%	+36,4%
India & Pakistan	0	675	42	0	0	-100,0%	-100,0%	+0,0%	+0,0%
Japan Korea	7.433	5.324	4.921	6.927	6.937	+39,6%	+51,0%	+7,3%	+7,1%
China & Hong Kong Vietnam	95	106	256	441	624	-10,4%	-63,1%	-78,6%	-84,8%
Others Asia & Pacific Rim	1.545	2.995	2.123	2.315	2.887	-48,4%	-27,2%	-33,3%	-46,5%
Mexico Central & South America	0	0	0	10	127	+0,0%	+0,0%	-100,0%	-100,0%
Others	415	335	321	339	308	+24,1%	+29,4%	+22,5%	+34,9%
Total	70.730	72.196	67.466	66.795	65.100	-2,0%	+4,8%	+5,9%	+8,6%
Final inventory	478.767	529.054	455.402	451.937	418.204	-9,5%	+5,1%	+5,9%	+14,5%

Sales ÷ Crop	15,3%	13,2%	14,5%	14,4%	15,0%
Sales ÷ Supply	12,9%	12,0%	12,9%	12,9%	13,5%

California + Chile | Sales | October

Metric tons (inshell equivalent)	California Season					2021/22 vs.			
	2021/22	2020/21	2019/20	2018/19	2017/18	2020/21	2019/20	2018/19	2017/18
Joint starting inventory	587.388	636.086	546.307	551.820	505.933	-7,7%	+7,5%	+6,4%	+16,1%
USA Canada	43.992	44.600	43.267	41.491	35.838	-1,4%	+1,7%	+6,0%	+22,8%
Europe	33.604	29.268	24.228	24.957	27.295	+14,8%	+38,7%	+34,6%	+23,1%
Medium East	2.508	3.637	1.088	3.243	1.771	-31,0%	+130,6%	-22,6%	+41,7%
India & Pakistan	39	1.072	114	82	119	-96,4%	-65,9%	-52,8%	-67,3%
Japan Korea	7.694	5.473	5.155	7.175	7.067	+40,6%	+49,3%	+7,2%	+8,9%
China & Hong Kong Vietnam	142	106	298	525	624	+34,4%	-52,5%	-73,0%	-77,3%
Others Asia & Pacific Rim	1.584	3.301	2.299	2.410	2.887	-52,0%	-31,1%	-34,3%	-45,1%
Mexico Central & South America	2.900	3.011	2.229	2.553	2.598	-3,7%	+30,1%	+13,6%	+11,6%
Others	415	335	321	339	836	+24,1%	+29,4%	+22,5%	-50,3%
Total sales	92.878	90.803	78.999	82.774	79.033	+2,3%	+17,6%	+12,2%	+17,5%
Joint ending inventory	494.510	545.283	467.308	469.045	426.900	-9,3%	+5,8%	+5,4%	+15,8%

Sales ÷ Starting inventory	15,8%	14,3%	14,5%	15,0%	15,6%
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walnut sales forecast

November 29, 2021

Chilean walnut sales forecast

Metric tons [Inshell equivalent]	2021				2022								TOTAL	OCT		
	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG		FCST	REAL	DIF.
USA Canada	0	0	0	0	0	0	0	0	0	2	0	0	2	0	0	0
Europe	12.886	8.680	3.672	3.144	2.261	712	125	2.718	8.204	12.943	11.956	11.938	79.238	5.092	8.680	3.588
Medium East	3.487	1.128	1.007	693	611	456	13	6.025	10.497	7.591	3.740	3.146	38.394	2.168	1.128	-1.040
India & Pakistan	2.554	1.337	141	65	15	39	0	396	4.170	4.977	3.630	4.294	21.618	0	1.337	1.337
Japan Korea	218	43	25	51	0	22	53	175	221	352	167	292	1.620	174	43	-131
China & Hong Kong Vietnam	386	347	-2	50	0	0	0	1.103	2.150	1.776	1.485	1.167	8.462	122	347	226
Others Asia & Pacific Rim	22	17	26	15	8	1	0	96	367	311	247	201	1.312	13	17	4
Mexico Central & South America	1.688	1.756	2.175	967	823	533	634	432	1.000	1.107	1.411	1.570	14.097	1.152	1.756	604
Others	0	0	0	0	0	0	0	189	-161	0	0	0	28	0	0	0
Total sales by market	21.241	13.308	7.045	4.985	3.717	1.763	826	11.134	26.448	29.060	22.635	22.608	164.771	8.720	13.308	4.588
Season to date sales	119.265	132.573	139.618	144.603	148.321	150.084	632	11.766	38.215	67.274	89.909	112.517		29.961	132.573	102.612
Sales ÷ Crop	80%	88%	93%	96%	99%	100%	0%	7%	23%	41%	55%	69%		21%	88%	67%
Sales ÷ Supply	79%	88%	93%	96%	98%	100%	0%	7%	23%	41%	55%	69%		20%	88%	68%

Initial stock	52.556	31.315	18.007	10.962	5.977	2.259	496	162.750	151.615	125.167	96.107	73.472	52.556	24.700	31.315	6.615
Crop of the year [for exports]	0	0	0	0	0	0	163.080	0	0	0	0	0	163.080	0	0	0
Monthly sales	-21.241	-13.308	-7.045	-4.985	-3.717	-1.763	-826	-11.134	-26.448	-29.060	-22.635	-22.608	-164.771	-8.720	-13.308	-4.588
Final stock (2021/22)	31.315	18.007	10.962	5.977	2.259	496	162.750	151.615	125.167	96.107	73.472	50.864	50.864	15.980	18.007	2.026
Final stock [2020/21]	30.195	18.185	11.328	5.807	1.609	131	143.434	134.354	109.811	83.455	66.194	45.941				
Final stock [2019/20]	18.235	12.955	6.574	3.305	1.944	948	131.146	124.233	104.123	84.642	64.903	46.159				
Final stock [2018/19]	29.672	19.792	13.399	8.397	5.402	2.742	134.656	118.147	93.381	65.013	45.716	27.935				

California walnut sales forecast

Metric tons [Inshell equivalent]	2021				2022								TOTAL	OCT		
	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG		FCST	REAL	DIF.
USA Canada	21.139	25.143	27.027	19.461	16.649	17.609	20.036	19.664	18.261	20.631	21.654	16.538	243.812	27.975	25.143	-2.831
Europe	4.578	25.242	25.539	18.238	16.417	14.166	14.119	10.820	11.192	5.309	3.053	1.558	150.231	29.702	25.242	-4.460
Medium East	1.666	9.055	30.210	22.480	17.525	9.136	9.784	2.303	2.409	1.958	1.181	1.610	109.317	20.880	9.055	-11.825
India & Pakistan	0	120	5.305	3.169	2.847	1.044	1.252	558	103	180	46	27	14.651	0	120	120
Japan Korea	2.668	4.764	5.695	6.800	7.761	7.387	9.356	7.760	6.299	4.365	1.967	2.030	66.852	4.250	4.764	515
China & Hong Kong Vietnam	0	1.040	3.958	1.923	881	1.559	1.120	639	409	144	18	37	11.728	2.676	1.040	-1.636
Others Asia & Pacific Rim	463	1.093	3.737	2.608	2.439	2.349	2.229	1.487	745	1.460	1.339	1.732	21.681	2.062	1.093	-969
Mexico Central & South America	0	59	104	45	30	3	2	4	11	110	-2	-3	363	69	59	-10
Others	110	609	1.129	615	398	374	279	432	239	170	245	1.050	5.651	637	609	-29
Total sales by market	30.624	67.125	102.704	75.340	64.947	53.627	58.176	43.666	39.669	34.327	29.501	24.581	624.287	88.250	67.125	-21.125
Season to date sales	30.624	97.749	200.453	275.793	340.740	394.367	452.543	496.209	535.878	570.205	599.707	624.287		118.874	97.749	-21.125
Sales ÷ Crop	5%	16%	33%	45%	56%	65%	74%	82%	88%	94%	99%	103%		20%	16%	-3%
Sales ÷ Supply	4%	14%	29%	40%	49%	57%	65%	71%	77%	82%	86%	90%		17%	14%	-3%

Initial stock	88.953	666.143	599.019	496.314	420.974	356.028	302.401	244.225	200.558	160.890	126.562	97.061	88.953	666.143	666.143	0
Crop of the year	607.814	0	0	0	0	0	0	0	0	0	0	0	607.814	0	0	0
Monthly sales	-30.624	-67.125	-102.704	-75.340	-64.947	-53.627	-58.176	-43.666	-39.669	-34.327	-29.501	-24.581	-624.287	-88.250	-67.125	21.125
Final stock (2021/22)	666.143	599.019	496.314	420.974	356.028	302.401	244.225	200.558	160.890	126.562	97.061	72.481	72.481	577.893	599.019	21.125
Final stock [2020/21]	744.184	651.012	546.367	468.360	412.140	354.434	285.707	229.192	189.270	150.674	118.784	88.953				
Final stock [2019/20]	629.644	542.910	451.823	387.372	331.293	280.026	223.512	181.297	147.888	112.777	85.381	58.046				
Final stock [2018/19]	649.285	566.200	478.474	407.886	337.682	277.707	220.134	174.336	138.976	107.994	82.887	60.037				

California + Chile

Metric tons [Inshell equivalent]	2021				2022								TOTAL	OCT		
	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG		FCST	REAL	DIF.
Total sales	51.865	80.433	109.749	80.325	68.664	55.391	59.002	54.801	66.117	63.387	52.136	47.188	789.059	96.970	80.433	-16.537
Final stock (2021/22)	697.458	617.025	507.276	426.951	358.287	302.896	406.974	352.174	286.057	222.669	170.533	123.345	123.345	593.874	617.025	23.152
Final stock [2020/21]	774.379	669.198	557.696	474.168	413.748	354.565	429.141	363.547	299.080	234.129	184.978	134.895				
Final stock [2019/20]	647.880	555.865	458.397	390.677	333.237	280.974	354.658	305.530	252.012	197.419	150.284	104.206				
Final stock [2018/19]	678.957	585.992	491.873	416.283	343.084	280.450	354.790	292.484	232.357	173.007	128.603	87.972				