

monthly walnut sales report

march 15th, 2021

Chile | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	136.000	139.226	129.386	110.464	80.103
less domestic sales	-4.000	-4.635	-4.027	-4.150	-4.000
Export crop	132.000	134.591	125.359	106.314	76.103
Carry-In	580	1.609	61	2.783	1.153
Total Export Supply	132.580	136.200	125.420	109.098	77.255

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
-2,3%	+5,1%	+23,1%	+69,8%
-13,7%	-0,7%	-3,6%	-0,0%
-1,9%	+5,3%	+24,2%	+73,5%
-64,0%	+854,4%	-79,2%	-49,7%
-2,7%	+5,7%	+21,5%	+71,6%

Chile | Sales | March to February

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	0	0	0	0	437
Europe	66.669	59.950	55.608	48.691	28.990
Medium East India & Pakistan	41.625	50.507	47.485	44.567	29.956
Japan Korea	896	1.656	1.319	1.700	3.071
China & Hong Kong Vietnam	8.720	9.132	4.064	940	1.091
Others Asia & Pacific Rim	1.981	1.688	1.515	0	506
Mexico Central & South America	11.730	12.319	12.686	10.220	10.421
Others	0	0	-0	3.751	0
Total sales	131.620	135.252	122.677	109.868	74.472
Final inventory	960	948	2.742	-771	2.783

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+0,0%	+0,0%	+0,0%	-100,0%
+11,2%	+19,9%	+36,9%	+130,0%
-17,6%	-12,3%	-6,6%	+39,0%
-45,9%	-32,1%	-47,3%	-70,8%
-4,5%	+114,5%	+827,7%	+699,2%
+17,3%	+30,7%	+0,0%	+291,7%
-4,8%	-7,5%	+14,8%	+12,6%
-100,0%	-100,0%	-100,0%	+0,0%
-2,7%	+7,3%	+19,8%	+76,7%
+1,3%	-65,0%	-224,6%	-65,5%

Sales ÷ Crop	99,7%	100,5%	97,9%	103,3%	97,9%
Sales ÷ Supply	99,3%	99,3%	97,8%	100,7%	96,4%

Chile | Sales | September to February - Off Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Initial inventory	46.988	27.935	42.889	27.092	24.589
USA Canada	0	0	0	0	337
Europe	26.503	15.503	23.541	16.957	11.923
Medium East India & Pakistan	9.844	3.157	7.004	3.354	2.099
Japan Korea	221	369	347	275	556
China & Hong Kong Vietnam	1.297	661	850	43	91
Others Asia & Pacific Rim	610	383	807	0	145
Mexico Central & South America	7.554	6.914	7.598	6.071	6.655
Others	0	0	0	1.163	0
Total sales	46.028	26.988	40.146	27.863	21.806

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+68,2%	+9,6%	+73,4%	+91,1%
+0,0%	+0,0%	+0,0%	-100,0%
+71,0%	+12,6%	+56,3%	+122,3%
+211,8%	+40,5%	+193,5%	+368,9%
-40,2%	-36,3%	-19,6%	-60,3%
+96,2%	+52,7%	+2927,3%	+1332,0%
+59,1%	-24,5%	+0,0%	+321,0%
+9,3%	-0,6%	+24,4%	+13,5%
+0,0%	+0,0%	-100,0%	+0,0%
+70,6%	+14,7%	+65,2%	+111,1%

Sales ÷ Crop	34,9%	20,1%	32,0%	26,2%	28,7%
Sales ÷ Supply	34,7%	19,8%	32,0%	25,5%	28,2%
Sales ÷ Initial inventory	98,0%	96,6%	93,6%	102,8%	88,7%

inshell + shelled

California | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	711.011	590.333	610.285	569.529	620.822
Carry-In	58.046	60.037	57.642	50.781	59.121
Total Supply	769.057	650.370	667.926	620.310	679.943

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+20,4%	+16,5%	+24,8%	+14,5%
-3,3%	+0,7%	+14,3%	-1,8%
+18,2%	+15,1%	+24,0%	+13,1%

California | Sales | September to February - On Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	125.845	126.967	124.632	112.678	118.361
Europe	103.218	110.494	96.326	104.221	108.421
Medium East India & Pakistan	125.338	82.010	112.598	73.432	104.999
Japan Korea	38.799	32.155	33.901	40.186	35.881
China & Hong Kong Vietnam	9.476	7.528	11.376	19.100	40.137
Others Asia & Pacific Rim	13.294	11.706	12.703	12.585	13.069
Mexico Central & South America	230	427	188	304	424
Others	4.435	1.922	2.675	3.027	4.671
Total	420.635	373.208	394.398	365.533	425.963
Final inventory	348.422	277.161	273.528	254.777	253.980

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
-0,9%	+1,0%	+11,7%	+6,3%
-6,6%	+7,2%	-1,0%	-4,8%
+52,8%	+11,3%	+70,7%	+19,4%
+20,7%	+14,4%	-3,5%	+8,1%
+25,9%	-16,7%	-50,4%	-76,4%
+13,6%	+4,7%	+5,6%	+1,7%
-46,2%	+22,4%	-24,5%	-45,8%
+130,8%	+65,8%	+46,5%	-5,0%
+12,7%	+6,7%	+15,1%	-1,3%
+25,7%	+27,4%	+36,8%	+37,2%

Sales ÷ Crop	59,2%	63,2%	64,6%	64,2%	68,6%
Sales ÷ Supply	54,7%	57,4%	59,0%	58,9%	62,6%

California + Chile | Sales | September to February

Metric tons (inshell equivalent)	California Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Joint starting inventory	816.045	678.305	710.815	647.402	704.532
USA Canada	125.845	126.967	124.632	112.678	118.698
Europe	129.721	125.997	119.867	121.178	120.344
Medium East India & Pakistan	135.182	85.167	119.601	76.785	107.098
Japan Korea	39.020	32.524	34.248	40.461	36.437
China & Hong Kong Vietnam	10.773	8.189	12.226	19.143	40.227
Others Asia & Pacific Rim	13.903	12.089	13.510	12.585	13.214
Mexico Central & South America	7.784	7.341	7.785	6.375	7.079
Others	4.435	1.922	2.675	4.190	4.671
Total sales	466.663	400.196	434.545	393.396	447.768
Joint ending inventory	349.382	278.109	276.270	254.006	256.764

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+20,3%	+14,8%	+26,0%	+15,8%
-0,9%	+1,0%	+11,7%	+6,0%
+3,0%	+8,2%	+7,0%	+7,8%
+58,7%	+13,0%	+76,1%	+26,2%
+20,0%	+13,9%	-3,6%	+7,1%
+31,6%	-11,9%	-43,7%	-73,2%
+15,0%	+2,9%	+10,5%	+5,2%
+6,0%	-0,0%	+22,1%	+10,0%
+130,8%	+65,8%	+5,9%	-5,0%
+16,6%	+7,4%	+18,6%	+4,2%
+25,6%	+26,5%	+37,5%	+36,1%

Sales ÷ Starting inventory	57,2%	59,0%	61,1%	60,8%	63,6%
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monthly inshell walnut sales report

march 15th, 2021

Chile | Crop & Supply

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Export crop	65.818	73.910	65.846	56.122	35.029
Carry-In	0	0	0	0	0
Total Export Supply	65.818	73.910	65.846	56.122	35.029
% Crop inshell	50%	55%	53%	53%	46%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
-10,9%	-0,0%	+17,3%	+87,9%
+0,0%	+0,0%	+0,0%	+0,0%
-10,9%	-0,0%	+17,3%	+87,9%

Chile | Sales | March to February

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	0	0	0	0	9
Europe	18.427	15.933	14.892	12.209	6.509
Medium East India & Pakistan	35.611	46.610	44.032	40.598	26.214
Japan Korea	0	0	0	0	30
China & Hong Kong Vietnam	8.720	8.793	3.731	940	1.027
Others Asia & Pacific Rim	1.114	913	1.045	0	0
Mexico Central & South America	1.947	1.639	2.085	1.223	1.240
Others	0	0	0	1.276	0
Total sales	65.818	73.889	65.785	56.246	35.029
Final inventory	0	21	61	-124	0
Sales ÷ Crop	100,0%	100,0%	99,9%	100,2%	100,0%
Sales ÷ Supply	100,0%	100,0%	99,9%	100,2%	100,0%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+0,0%	+0,0%	+0,0%	-100,0%
+15,7%	+23,7%	+50,9%	+183,1%
-23,6%	-19,1%	-12,3%	+35,8%
+0,0%	+0,0%	+0,0%	-100,0%
-0,8%	+133,7%	+827,7%	+749,1%
+22,0%	+6,6%	+0,0%	+0,0%
+18,8%	-6,6%	+59,1%	+57,0%
+0,0%	+0,0%	-100,0%	+0,0%
-10,9%	+0,1%	+17,0%	+87,9%
-100,0%	-100,0%	-100,0%	+0,0%

Chile | Sales | September to February - Off Season

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Initial inventory	12.220	4.497	9.801	4.463	2.171
USA Canada	0	0	0	0	0
Europe	3.828	1.022	3.114	1.245	516
Medium East India & Pakistan	6.023	2.050	4.387	2.359	681
Japan Korea	0	0	0	0	10
China & Hong Kong Vietnam	1.297	619	563	43	79
Others Asia & Pacific Rim	93	104	537	0	0
Mexico Central & South America	979	679	1.138	848	884
Others	0	0	0	92	0
Total sales	12.220	4.476	9.740	4.587	2.171
Sales ÷ Crop	18,6%	6,1%	14,8%	8,2%	6,2%
Sales ÷ Supply	18,6%	6,1%	14,8%	8,2%	6,2%
Sales ÷ Initial inventory	100,0%	99,5%	99,4%	102,8%	100,0%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+171,8%	+24,7%	+173,8%	+462,8%
+0,0%	+0,0%	+0,0%	+0,0%
+274,4%	+22,9%	+207,4%	+641,4%
+193,7%	+37,3%	+155,4%	+784,2%
+0,0%	+0,0%	+0,0%	-100,0%
+109,5%	+130,5%	+2927,2%	+1537,0%
-10,8%	-82,7%	+0,0%	+0,0%
+44,1%	-14,0%	+15,4%	+10,7%
+0,0%	+0,0%	-100,0%	+0,0%
+173,0%	+25,5%	+166,4%	+462,8%



California | Crop & Supply

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	175.000	130.183	153.325	138.043	178.161
Carry-In	2.558	1.192	1.564	961	1.699
Total Supply	177.558	131.375	154.889	139.004	179.860
% Crop inshell	25%	22%	25%	24%	29%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+34,4%	+14,1%	+26,8%	-1,8%
+114,5%	+63,5%	+166,3%	+50,6%
+35,2%	+14,6%	+27,7%	-1,3%

California | Sales | September to February - On Season

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	5.708	4.972	7.485	8.793	6.093
Europe	34.538	36.675	35.659	35.604	41.733
Medium East India & Pakistan	95.465	64.858	85.819	60.938	80.580
Japan Korea	485	382	306	608	522
China & Hong Kong Vietnam	8.261	6.076	8.482	16.124	34.696
Others Asia & Pacific Rim	250	258	761	206	288
Mexico Central & South America	228	396	168	82	259
Others	2.302	818	1.195	1.216	2.304
Total	147.237	114.435	139.875	123.573	166.475
Final inventory	30.321	16.940	15.015	15.431	13.385

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+14,8%	-23,7%	-35,1%	-6,3%
-5,8%	-3,1%	-3,0%	-17,2%
+47,2%	+11,2%	+56,7%	+18,5%
+27,0%	+58,5%	-20,2%	-7,0%
+36,0%	-2,6%	-48,8%	-76,2%
-3,3%	-67,2%	+21,2%	-13,1%
-42,4%	+36,0%	+177,5%	-12,0%
+181,4%	+92,6%	+89,3%	-0,1%
+28,7%	+5,3%	+19,2%	-11,6%
+79,0%	+101,9%	+96,5%	+126,5%

Sales ÷ Crop	84,1%	87,9%	91,2%	89,5%	93,4%
Sales ÷ Supply	82,9%	87,1%	90,3%	88,9%	92,6%

California + Chile | Sales | September to February

Metric tons	California Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Joint starting inventory	189.778	135.872	164.690	143.466	182.031
USA Canada	5.708	4.972	7.485	8.793	6.093
Europe	38.366	37.697	38.773	36.850	42.249
Medium East India & Pakistan	101.488	66.908	90.206	63.297	81.261
Japan Korea	485	382	306	608	532
China & Hong Kong Vietnam	9.558	6.695	9.045	16.167	34.775
Others Asia & Pacific Rim	343	363	1.299	206	288
Mexico Central & South America	1.207	1.075	1.306	931	1.143
Others	2.302	818	1.195	1.308	2.304
Total sales	159.457	118.911	149.614	128.159	168.646
Joint ending inventory	30.321	16.961	15.076	15.307	13.385
Sales ÷ Starting inventory	84,0%	87,5%	90,8%	89,3%	92,6%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+39,7%	+15,2%	+32,3%	+4,3%
+14,8%	-23,7%	-35,1%	-6,3%
+1,8%	-1,0%	+4,1%	-9,2%
+51,7%	+12,5%	+60,3%	+24,9%
+27,0%	+58,5%	-20,2%	-8,8%
+42,8%	+5,7%	-40,9%	-72,5%
-5,4%	-73,6%	+66,4%	+19,3%
+12,2%	-7,6%	+29,7%	+5,5%
+181,4%	+92,6%	+76,0%	-0,1%
+34,1%	+6,6%	+24,4%	-5,4%
+78,8%	+101,1%	+98,1%	+126,5%

monthly shelled walnut sales report

march 15th, 2021

Chile | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Export crop	66.182	60.681	59.513	50.192	41.074
Carry-In	580	1.609	61	2.783	1.153
Total Export Supply	66.762	62.290	59.574	52.975	42.226
% Crop shelled	50%	45%	47%	47%	54%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+9,1%	+11,2%	+31,9%	+61,1%
-64,0%	+854,4%	-79,2%	-49,7%
+7,2%	+12,1%	+26,0%	+58,1%

Chile | Sales | March to February

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	0	0	0	0	428
Europe	48.242	44.018	40.716	36.481	22.481
Medium East India & Pakistan	6.014	3.897	3.453	3.969	3.742
Japan Korea	896	1.656	1.319	1.700	3.041
China & Hong Kong Vietnam	0	338	333	0	64
Others Asia & Pacific Rim	866	775	470	0	506
Mexico Central & South America	9.783	10.680	10.602	8.996	9.181
Others	0	0	-0	2.476	0
Total sales	65.801	61.363	56.893	53.622	39.443
Final inventory	960	927	2.681	-647	2.783
Sales ÷ Crop	99,4%	101,1%	95,6%	106,8%	96,0%
Sales ÷ Supply	98,6%	98,5%	95,5%	101,2%	93,4%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+0,0%	+0,0%	+0,0%	-100,0%
+9,6%	+18,5%	+32,2%	+114,6%
+54,3%	+74,2%	+51,5%	+60,7%
-45,9%	-32,1%	-47,3%	-70,5%
-100,0%	-100,0%	+0,0%	-100,0%
+11,9%	+84,3%	+0,0%	+71,3%
-8,4%	-7,7%	+8,7%	+6,6%
-100,0%	-100,0%	-100,0%	+0,0%
+7,2%	+15,7%	+22,7%	+66,8%
+3,6%	-64,2%	-248,4%	-65,5%

Chile | Sales | September to February - Off Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Initial inventory	34.768	23.439	33.088	22.629	22.418
USA Canada	0	0	0	0	337
Europe	22.675	14.481	20.427	15.712	11.406
Medium East India & Pakistan	3.821	1.106	2.617	995	1.418
Japan Korea	221	369	347	275	546
China & Hong Kong Vietnam	0	42	287	0	11
Others Asia & Pacific Rim	516	279	270	0	145
Mexico Central & South America	6.575	6.235	6.459	5.223	5.770
Others	0	0	0	1.072	0
Total sales	33.808	22.512	30.407	23.276	19.634
Sales ÷ Crop	51,1%	37,1%	51,1%	46,4%	47,8%
Sales ÷ Supply	50,6%	36,1%	51,0%	43,9%	46,5%
Sales ÷ Initial inventory	97,2%	96,0%	91,9%	102,9%	87,6%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+48,3%	+5,1%	+53,6%	+55,1%
+0,0%	+0,0%	+0,0%	-100,0%
+56,6%	+11,0%	+44,3%	+98,8%
+245,4%	+46,0%	+283,9%	+169,4%
-40,2%	-36,3%	-19,6%	-59,6%
-99,9%	-100,0%	+0,0%	-99,8%
+85,2%	+91,2%	+0,0%	+256,6%
+5,5%	+1,8%	+25,9%	+13,9%
+0,0%	+0,0%	-100,0%	+0,0%
+50,2%	+11,2%	+45,2%	+72,2%

California | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	536.011	460.150	456.960	431.487	442.661
Carry-In	55.488	58.844	56.077	49.820	57.422
Total Supply	591.499	518.994	513.037	481.306	500.083
% Crop shelled	75%	78%	75%	76%	71%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+16,5%	+17,3%	+24,2%	+21,1%
-5,7%	-1,1%	+11,4%	-3,4%
+14,0%	+15,3%	+22,9%	+18,3%

California | Sales | September to February - On Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	120.137	121.994	117.147	103.885	112.268
Europe	68.680	73.820	60.668	68.617	66.688
Medium East India & Pakistan	29.873	17.152	26.779	12.493	24.419
Japan Korea	38.314	31.773	33.595	39.578	35.359
China & Hong Kong Vietnam	1.215	1.452	2.894	2.976	5.441
Others Asia & Pacific Rim	13.044	11.448	11.941	12.379	12.782
Mexico Central & South America	2	31	20	222	165
Others	2.133	1.103	1.480	1.810	2.367
Total	273.398	258.773	254.524	241.960	259.488
Final inventory	318.101	260.221	258.513	239.346	240.595

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
-1,5%	+2,6%	+15,6%	+7,0%
-7,0%	+13,2%	+0,1%	+3,0%
+74,2%	+11,6%	+139,1%	+22,3%
+20,6%	+14,0%	-3,2%	+8,4%
-16,3%	-58,0%	-59,2%	-77,7%
+13,9%	+9,2%	+5,4%	+2,0%
-94,2%	-91,0%	-99,2%	-98,9%
+93,3%	+44,2%	+17,8%	-9,9%
+5,7%	+7,4%	+13,0%	+5,4%
+22,2%	+23,1%	+32,9%	+32,2%

Sales ÷ Crop	51,0%	56,2%	55,7%	56,1%	58,6%
Sales ÷ Supply	46,2%	49,9%	49,6%	50,3%	51,9%

California + Chile | Sales | September to February

Metric tons (inshell equivalent)	California Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Joint starting inventory	626.267	542.433	546.125	503.936	522.501
USA Canada	120.137	121.994	117.147	103.885	112.605
Europe	91.355	88.300	81.095	84.329	78.095
Medium East India & Pakistan	33.694	18.258	29.396	13.488	25.837
Japan Korea	38.535	32.142	33.942	39.853	35.905
China & Hong Kong Vietnam	1.215	1.494	3.181	2.976	5.452
Others Asia & Pacific Rim	13.560	11.726	12.211	12.379	12.927
Mexico Central & South America	6.577	6.266	6.479	5.445	5.935
Others	2.133	1.103	1.480	2.882	2.367
Total sales	307.206	281.285	284.930	265.237	279.122
Joint ending inventory	319.061	261.148	261.195	238.699	243.379

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+15,5%	+14,7%	+24,3%	+19,9%
-1,5%	+2,6%	+15,6%	+6,7%
+3,5%	+12,7%	+8,3%	+17,0%
+84,5%	+14,6%	+149,8%	+30,4%
+19,9%	+13,5%	-3,3%	+7,3%
-18,7%	-61,8%	-59,2%	-77,7%
+15,6%	+11,0%	+9,5%	+4,9%
+5,0%	+1,5%	+20,8%	+10,8%
+93,3%	+44,2%	-26,0%	-9,9%
+9,2%	+7,8%	+15,8%	+10,1%
+22,2%	+22,2%	+33,7%	+31,1%

Sales ÷ Starting inventory	49,1%	51,9%	52,2%	52,6%	53,4%
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walnut sales forecast

march 15th, 2021

California walnut sales forecast

Metric tons [inshell equivalent]													February		
	SEP	OCT	NOV	DIC	ENE	FEB	MAR	ABR	MAY	JUN	JUL	AGO	TOTAL	FCST	DIF.
USA Canada	20.064	28.957	28.743	18.519	14.522	15.039	21.403	20.510	18.769	19.913	18.352	21.306	246.098	18.778	-3.738
Europe	3.527	30.437	18.687	18.921	14.579	17.067	16.211	11.495	10.840	6.801	3.947	1.300	153.811	18.078	-1.011
Medium East India & Pakistan	910	26.086	44.579	25.474	15.365	12.924	9.036	4.142	1.703	1.208	725	928	143.079	13.181	-257
Japan Korea	1.146	4.275	7.501	8.948	8.235	8.695	10.162	8.600	6.533	4.974	1.857	2.075	73.003	7.763	932
China & Hong Kong Vietnam	25	1.012	2.625	2.520	1.221	2.073	1.521	743	458	324	239	314	13.074	2.795	-722
Others Asia & Pacific Rim	634	2.455	2.304	3.376	2.488	2.036	4.417	2.079	1.953	1.684	1.094	955	25.476	2.596	-561
Mexico Central & South America	0	28	40	140	20	2	98	0	53	319	45	25	769	16	-14
Others	122	809	1.213	1.053	545	694	459	291	208	182	134	90	5.798	519	175
Total sales by market	26.428	94.059	105.693	78.951	56.974	58.529	63.306	47.860	40.516	35.404	26.394	26.993	661.108	63.726	-5.197
Season to date sales	26.428	120.487	226.180	305.131	362.106	420.635	483.941	531.801	572.317	607.721	634.115	661.108		425.832	-5.197
Sales ÷ Crop	3,7%	16,9%	31,8%	42,9%	50,9%	59,2%	68,1%	74,8%	80,5%	85,5%	89,2%	93,0%		60,2%	-1,0%
Sales ÷ Supply	3,4%	15,7%	29,4%	39,7%	47,1%	54,7%	62,9%	69,1%	74,4%	79,0%	82,5%	86,0%		55,6%	-0,9%

Initial stock	769.057	742.629	648.570	542.877	463.925	406.951	348.422	285.116	237.256	196.740	161.336	134.942	769.057	403.546	3.406
Final stock (2020/21)	742.629	648.570	542.877	463.925	406.951	348.422	285.116	237.256	196.740	161.336	134.942	107.949	107.949	339.820	8.602
Final stock [2019/20]	646.696	563.874	476.447	406.129	336.213	276.501	219.224	173.674	138.516	107.715	82.753	60.037			
Final stock [2018/19]	627.918	541.358	450.480	386.211	330.313	279.221	222.909	180.843	147.557	112.572	85.279	58.046			

Chilean walnut sales forecast

Metric tons [inshell equivalent]													February		
	SEP	OCT	NOV	DIC	ENE	FEB	MAR	ABR	MAY	JUN	JUL	AGO	TOTAL	FCST	DIF.
USA Canada	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Europe	8.823	7.435	3.475	3.521	2.723	527	542	2.424	6.501	12.157	10.705	9.802	68.635	689	-162
Medium East India & Pakistan	3.940	2.108	1.542	1.086	717	450	678	9.429	16.461	11.068	6.297	5.206	58.983	62	388
Japan Korea	99	51	0	51	0	20	4	134	223	126	202	268	1.179	52	-32
China & Hong Kong Vietnam	1.189	88	20	0	0	0	31	809	1.315	2.680	2.705	3.138	11.976	15	-15
Others Asia & Pacific Rim	206	173	151	27	38	14	8	0	442	519	400	353	2.331	15	-1
Mexico Central & South America	1.707	2.155	1.670	835	721	466	564	514	936	930	1.346	1.422	13.267	339	128
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total sales by market	15.964	12.010	6.857	5.521	4.199	1.477	1.827	13.312	25.878	27.480	21.656	20.190	156.371	1.172	305
Season to date sales	101.556	113.566	120.423	125.944	130.143	131.620	1.032	14.344	40.222	67.701	89.357	109.547		131.314	305
Sales ÷ Crop	74,7%	83,5%	88,5%	92,6%	95,7%	96,8%	0,7%	9,6%	27,0%	45,5%	60,1%	73,6%		96,6%	0,2%
Sales ÷ Supply	76,9%	86,0%	91,2%	95,4%	98,6%	99,7%	0,7%	9,6%	26,9%	45,3%	59,7%	73,2%		99,5%	0,2%

Initial stock	46.988	31.024	19.014	12.157	6.636	2.437	960	147.882	134.570	108.692	81.212	59.556	46.988	2.437	0
Crop of the year (for exports)	0	0	0	0	0	0	148.749	0	0	0	0	0	148.749	0	0
Final stock (2020/21)	31.024	19.014	12.157	6.636	2.437	960	147.882	134.570	108.692	81.212	59.556	39.366	39.366	1.266	-305
Final stock [2019/20]	18.235	12.955	6.574	3.305	1.944	948	125.974	119.062	98.952	79.471	59.732	40.988			
Final stock [2018/19]	29.672	19.792	13.399	8.397	5.402	2.742	134.656	118.147	93.381	65.013	45.716	27.935			

California + Chile

Metric tons [inshell equivalent]													February		
	SEP	OCT	NOV	DIC	ENE	FEB	MAR	ABR	MAY	JUN	JUL	AGO	TOTAL	FCST	DIF.
Total sales	42.392	106.069	112.550	84.472	61.173	60.007	65.133	61.172	66.394	62.884	48.050	47.183	817.479	64.898	-4.891
Final stock (2020/21)	773.653	667.584	555.034	470.562	409.389	349.382	432.997	371.825	305.432	242.548	194.498	147.315	147.315	341.085	8.297
Final stock [2019/20]	664.932	576.829	483.022	409.434	338.157	277.449	345.198	292.736	237.468	187.186	142.485	101.025			
Final stock [2018/19]	657.590	561.150	463.879	394.608	335.715	281.963	357.565	298.991	240.938	177.585	130.996	85.982			